



**Interim Financial Report  
as of 30 September 2022**

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# CONTENTS

- 1. Interim Directors' Report as of 30 September 2022**
- 2. Interim Condensed Consolidated Financial Statement as of 30 September 2022**
- 3. Interim Consolidated Financial Statements as of 30 September 2022**
  - a. Condensed Consolidated Statement of Financial Position
  - b. Condensed Consolidated Statement of Profit or Loss and Comprehensive Income
  - c. Condensed Consolidated Statement of Changes in Equity
  - d. Condensed Consolidated Statement of Cash Flows
- 4. Certification of the consolidated financial statement in accordance with Art. 81-ter of Consob Regulation no.11971 of 14 May 1999 and following amendments and integrations, as well as with Art. 154-bis of Legislative Decree no. 58 of 24 February**

**Interim Financial Report**

**of the Condensed Consolidated Financial Statement as of**

**30 September 2022**

## Company Information

### Registered office

Giglio Group S.p.A.  
Piazza Diaz 6  
20123 Milan

### Legal Information

Share Capital subscribed and paid-in € 4,393,604.40  
Economic & Admin. Register No. 1028989 Tax no. 07396371002  
Registered at Milan Companies Registration Office with no. 07396371002  
Website [www.giglio.org](http://www.giglio.org)

### Registered office and Headquarters

Piazza Diaz 6, Milan

### Operational headquarters

The offices of the company are as follows:  
Registered office – Piazza Diaz 6, Milan  
Operational office – Via dei Volsci 163, Rome  
Operational office – Piazza della Meridiana 1, Genoa

## Corporate Boards

### Board of Directors

Alessandro Giglio	Chairman and Chief Executive Officer
Anna Lezzi	Executive Board Member
Sara Armella	Independent Member
Francesco Gesualdi	Independent Member
Carlo Micchi	Member

### Board of Statutory Auditors

Giorgio Mosci	Chairman
Lucia Tacchino	Standing Auditor
Marco Centore	Statutory Auditor
Chiara Cosatti	Alternate Auditor
Gianluca Fantini	Alternate Auditor

### Internal Control, Risk and Related-Parties Committee

Francesco Gesualdi	Chairman
Sara Armella.	

### Appointment and Remuneration Committee

Sara Armella	Chairwoman
Francesco Gesualdi	

### Executive Officer for Financial Reporting

Carlo Micchi

**Independent Auditor**

BDO Italia S.p.A.

\*The Board of Directors and the Board of Statutory Auditors shall expire upon the approval of 2023 Financial Statements. The Shareholders' Meeting, on 9 December 2021, appointed BDO Italia S.p.A. as its official Auditor for the 2021-2029 period.

## **1. Introduction**

Giglio Group is engaged in the e-commerce of high-end fashion products, in the design products' sector and in the food segment. The Group's mission is to provide technological support to a growing number of prime brands (in all categories served) in their business transformation towards digital omni-channel strategies worldwide.

Founded on 2003, the Group offers tailor-made B2B and B2C services to various industries, mainly with "Made in Italy" brands, covering the whole supply chain, from the creation of e-commerce platforms to storage management on a global scale, up to brands' connection with major digital marketplaces. Indeed, Giglio Group is not only a B2C technology platform for the fashion world, but proposes a broad range of services connecting brands on various digital platforms with consumers across the globe, having also expanded its activities towards the food, design, electronics, DIY and physical well-being industries. Moreover, thanks to its "engagement & marketing automation" division, the Group can now offer evolved digital solutions that allow its customer base both to improve the performances of their own e-commerce website and to open up new B2B and B2C sales processes, or to new national and international markets, by gaining the loyalty of their clients, boosting and digitalising the direct sales force and incentivising and rewarding trades.

The innovative and commercial offer of Giglio Group follows and tries to anticipate the changes in the relationship between brands and consumers. New technologies enable the evolution of sales channels, while the products' life-cycle changes and evolves too, forcing brands to shape their offers around the client and its needs. New business opportunities thus open up in the market, and brands must monitor them, if not autonomously, with the support of competent operators. This is the inevitable evolution of the relationship between brands and their clients, which is not set in stone anymore. Moreover, in the fashion sector, this relationship is not only linked with the change of the collections season after season, but it is also continually moving according to the different digital touchpoints, which, by changing quickly and by offering a more and more sophisticated supply range, bring about a continuous interaction between brands and clients on a global scale.

## THE BUSINESS MODEL AND ITS STRENGTHS

Giglio is conceived as a Digital Enabler for brands capable of offering them a presence in the digital and selective distribution worlds by interconnecting through its omni-channel technologies all of its sales channels, thus aiming to become a fully outsourcing Omni-channel Platform for fashion, design and food brands.

With the launch of design sales and the penetration in the food sector, Giglio Group boasts a unique, high-standing customer base and a complete and innovative range of business and digital services for its brands and their consumers, along with a proprietary omni-channel infrastructure called "Terashop" serving Italian and European excellence in their respective categories and connecting them to the new frontiers of digital sales and interconnected selective channels worldwide.

Giglio boasts its own directly integrated and integrable platform featuring the most popular e-commerce solutions adopted by brands worldwide, as well as major technological partnership that, together with the Company's know-how, make it a pivotal business and technological key-partner for brands' strategies.

Particularly in the Fashion sector, but not only, Giglio Group embraces the brands' different needs with regard to their presence in the digital space, offering services that can increase the value of their current distribution strategy:

- Physical Retail. According to the Group's philosophy, the physical retail must represent the physical lifestyle of the brand, in order to boost its popularity. Giglio Group's omni-channel technology can significantly improve the business and loyalty effectiveness of the physical retail through "click & collect" service, by recording loyalty on the sales point, by favouring products' return and exchange in the store, by providing in-store support for products available online via its "kiosk", reserved only for sales point, and via other "drive-to-store" technologies, as well as by digitally identifying the user in the store with marketing automation technologies.
- E-commerce. The first sales' pillar within the online world, and a consolidated strength for Giglio Group. Now part of all brands' DNA, the e-commerce offers a maximum catalogue range, an increasingly customised relationship with the clients, who can receive to-the-point information and offers thanks to the CRM technology amplified by the marketing automation software. It is

the essential element in the Industrial Plan of major brands, which qualifies the economic sustainability of the brand itself. Moreover, this channel helps accelerating the penetration in new areas, as well as keeping up the sales performance in the most mature markets, where physical sales are dropping significantly.

- E-Tailers (or Multi-Brand Stores) and Marketplace. E-tailers represent the main share of online sales worldwide, with main physical department stores generating more than half of their revenues on their own online channels. The Marketplace channel amplifies the international online distribution of brands by increasing the customers' brand awareness and, in turn, the digital sales. Giglio Group's technological and business partnership can face the challenge to keep the brands' desired positioning and to correctly manage the in-season distribution, the specials sales and off-season goods within the high variety of digital supply now available on the market. More specifically, Giglio has accrued a significant experience in managing off-season goods on main digital channels worldwide.

- International Distribution and Travel Retail. A paramount channel for brands' presence on an international level, but also for increasing their sales and expanding their popularity with international consumers. Giglio Group aims at increasing brands' sales via all of the international channels in which its proprietary omni-channel technology can allow for an interaction between the physical and digital retail, also during leisure travels.

Essentially, Giglio Group's mission is to lead brands through their sales transformation by activating the best combination of sales channels and economic model, accompanying its partner brands along the process in order to obtain a 100% sell-through rate for every season through the correct balancing of national and international physical channels with proprietary or third-party digital channels such as marketplaces.

In 2022, the Company operated with a full focus on the international distribution and e-commerce businesses. E-Commerce Outsourcing S.r.l. is an e-commerce company that invested predominantly in omni-channel technologies in Italy, and its platform allows to provide to brands and end customers a complete purchase experience by interconnecting physical and digital retail in all of the users' interaction touchpoints. By integrating Giglio Group's and E-Commerce Outsourcing S.r.l.'s technologies and know-how, it was possible to expand the Group's activity toward new sectors such as, specifically, GDS, Food and mass retailing, with a chance to apply



different business models: online sales with home delivery, products' collection from retail outlets, digital kiosks for in-shop sales, CRM systems, as well as B2B and B2E websites.

The acquisition of E-Commerce Outsourcing S.r.l. Moreover, it strengthened the Group's technical organisation thanks to the introduction of highly-specialised e-commerce experts in its workforce.

Moreover, following the purchase of Salotto di Brera S.r.l., which took place on 12 January 2021, the Group has become a reference player in the international distribution in the selective and exclusive travel retail channel, in which Salotto di Brera has built strong business relations over the years with main cruise lines, touristic and diplomatic airports, duty-free chain stores, touristic ports and NATO bases.

Lastly, with regard to the Healthcare division that influenced significantly 2020 results and, more specifically, 2020 H1, following the evolution of the pandemic, it experienced a sharp slowdown. The Company's management is currently assessing new prospects for the division in 2022, leveraging on its digital know-how and on its international presence.

## **THE REFERENCE MARKET**

According to a survey made by the Boston Consulting Group (BCG) in 2021 called "True Luxury Global Consumer Insight", in collaboration with Fondazione Altagamma, the personal luxury market would have closed 2021 between -5% and the same market values of 2019, while the experiential market, still suffering from the uncertainty of most travellers, was assessed to close up between -15% and -20% if compared to 2019 figures. On the other hand, the estimates for the personal luxury market's recovery are more optimistic, as they foresee 2022's close-up between a 5-10% above 2019 figures. Conversely, the experiential market is subject to more conservative projections, that place it between -3% and +3% if compared to pre-pandemic figures.

### **The effects of the global crisis triggered by the COVID-19 pandemic**

Starting from 2020 and continuing well into 2021, the COVID-19 pandemic has changed the economic forecasts of whole economy sectors worldwide, which in turn is causing a revision of the turnover for the fashion sector, served by Giglio Group. The company is mainly engaged in the Fashion sector, with some brands in the Luxury sector, that better endured the prolonged uncertainties of the Pandemic, and with other in the Premium sector, that are still subject to uncertainties due to the failure to recover consumptions.

With regard to 2022, according to the McKinsey & Company survey "The State of Fashion 2022", this market will experience a growth if compared to 2019 (pre-pandemic year) that shall influence total sales in a non-uniform way from a geographical point of view. This growth will be mainly driven by the United States of America and China. In Europe, the fashion market is currently facing a change of tastes from consumers, partly caused by the ongoing pandemic, who are now looking for a more discreet and comfortable type of luxury goods. The luxury sector faced a strong slowdown in the European continent, reaching -35% in 2020 and between -30% and -20% in 2021, if compared to 2019 figures. With regard to 2022, according to McKinsey & Company's survey, the expected sales shall account for between -15% and -5% if compared to 2019. In light of these changes, the constant monitoring of consumers' tastes and the diversification capacity per geographical area and social tier shall be the main challenges for all e-commerce companies.

#### **Measures taken by the Group during the COVID-19 pandemic**

The containment measures adopted worldwide for limiting the spread of COVID-19 -which halted production in different sectors-, and the restriction on travels all had a significant effect on the Group's results as of 2021.

Giglio Group has promptly adopted containment measures aimed at limiting the negative effects of the pandemic, adapting to the abrupt change in the surrounding economic scenario.

The main objective of the Group was that of safeguarding the safety and the health of its employees by adopting all safety measures introduced by the Italian government and by ensuring the business continuity of the enterprise through the adoption of smart-work logics.

As far as profit is concerned, the Group's measures aimed at developing, following the lockdown of all non-essential physical stores, an online sales strategy aimed at supporting the brands in recovering from the massive losses of turnover caused by the health emergency.

Overall, the B2B e-commerce sector has suffered from the slowdowns generated by the effects of the pandemic and of the postponement of orders from many clients in Europe and in the United States of America.

The B2C e-commerce sector, on the other hand, showed signs of recovery for the online sales of fashion goods, especially starting from 2021 H2 and in the first part of 2022.

### **Future prospects of luxury goods' market**

Giglio Group sees major market opportunities and seeks to deliver results by tapping immediately into increasing online channel usage, the growing importance of the Millennials and luxury consumer growth in China, in the Far East and in the other emerging markets. The Group's objective for 2022 is to link a global customer base directly with high-end, medium-sized fashion brands, that is, Italian excellencies that have yet to reach a global positioning and that, due to their size and the need to redesign their strategies, are showing the need to access new market segments by making use of an international business and technological partner such as Giglio Group.

Giglio Group envisages to continue strengthening its positioning as leader in the reference market, i.e. as digital enabler of companies' business transformation through digital, logistic, marketing and international relationships' services for fashion brands, trying to attract an increased number of brands and aiming at increasing the volumes managed in all geographical areas and the number of marketplaces integrated in its platform. For 2022, the Company expects an increase in revenues caused by the annual growth of its current clients' portfolio, mainly due to the increased recovery of the market against 2021, to the increase in features that Terashop is constantly releasing to its clients in order to improve their revenues and to the duty-free market's recovery, boosted by the easing of pandemic restrictions, which should allow for a recovery of pre-pandemic travel figures. Furthermore, Giglio Group extended the supply of its services also to adjacent business areas, with specific focus on the design, retail chain stores, food and DIY industries, offering its omni-channel platform to the main players of each segment, so that it can be integrated with physical sales points and the main reference marketplaces of those sectors.

Giglio Group, also as a response to the health emergency and its consequences, is intensifying its efforts to increase its productive capacity in order to create more and more projects for e-commerce platforms, also by integrating the experience of a travel retail consumer, so as to face the astounding increase in demand for these goods via online sales.

### **Group's Business and Structure**

Founded in 2003 by Alessandro Giglio, Giglio Group is today an e-commerce 4.0 company capable of promoting and distributing luxury “Made in Italy” commercial brands across the globe. Listed initially on the Italian Stock Exchange AIM Italia market since August 2015, and on the STAR

segment since March 2018, the Group operates in 5 continents and in over 70 countries when considering all the countries served by its e-commerce services.

The Group's objective is to create a fully-integrated model both as far as distribution channels and business models are concerned.

The Group is engaged both in the B2C and B2B segments. The integration between the two main business models, Principal (B2B) and Agent (B2C), allows the Group to manage in an optimal way brand's warehouse stock, both on-season and off-season, aiming at a 100% sell-through rate.

The B2C business model, managed by the subsidiaries Ibox SA and E-Commerce Outsourcing S.r.l. (the digital core of the group), consists in providing digital services for the management of monobrand websites for Fashion, Design and Food customers, as well as in offering integrated digital services aimed at improving the overall performances. Terashop is a unique technological platform capable of managing the mono-brand website, the omni-channel marketing requested by the sales points, the connection with the marketplaces, the integration with payment systems and logistics. Traded goods belong to the on-season collection of brands, which pay a fee on the sales and with which Giglio Group cooperates in their digital marketing strategy. No specific investment in working capital is needed, and there is no warehouse risk.

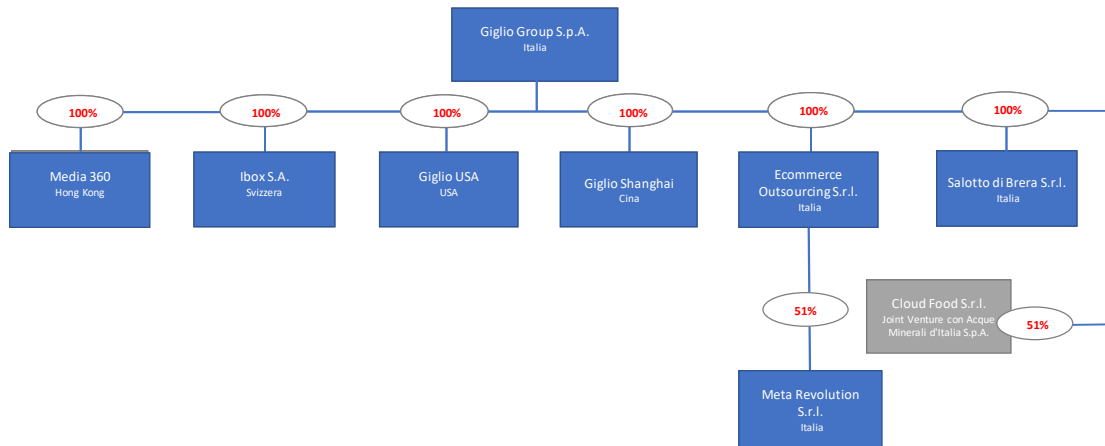
The B2B model, on the other hand, aims at facilitating brands' indirect online sales on behalf of major e-commerce platforms around the world, offering an additional distribution to physical networks.

On 15 January 2021, Giglio Group S.p.A. purchased the company Salotto di Brera S.r.l., engaged in B2B supplies for fashion, food and jewellery goods for cruise ships and duty-free stores in ports, airports and NATO bases.

Within the B2B model, Giglio Group directly manages logistics with the external warehouses, defines resale prices, manages the warehouse with a proved capacity to reduce stocks in a short time and with a high turnover of goods' index. Giglio Group collaborates with client e-commerce platforms on the basis of a defined sales plan which further diminished the risk of unsold items. The difference between brands' payment time, usually at the beginning of the season for stock-booking, and marketplaces collection time, usually 90 days after the end of the season,

generates a financial requirement optimised by a careful use of the instruments supporting the working capital.

The Group corporate structure is reported below:



It is noted that on 7 March 2022, the company "Meta Revolution S.r.l." was established, with headquarters in Milan, Piazza Generale Armando Diaz, 6.

The company's object is the development, production and marketing of high-tech, innovative products or services. The share capital of Meta Revolution S.r.l. amounts to € 120,000, of which 51% subscribed and paid-up on 04 March 2022 by E-Commerce Outsourcing S.r.l. (for a total of € 0.15 thousand) and 49% subscribed by Blockchain Accelerator S.r.l..

## 2. Significant Events During the First Nine Months of the Fiscal Year

- On 12 January 2022, Giglio Group S.p.A. (Ticker GG), company listed on the MTA-STAR segment of Borsa Italiana S.p.A., after an year of intense work and important investments, has opened up its new business unit "Giglio Meta" dedicated to Metaverse and NFT projects. According to Chainalysis, in 2021, the global NFT market generated transactions for a value of \$ 26.9 billion in cryptocurrencies; with this specialised business unit Giglio has become the first Italian company completely developed for this futuristic digital segment of the market, also thanks to the experience accrued over these months of study, which is being applied to upcoming projects that will be announced shortly.

- On 26 January 2022, the Board of Directors acknowledged the resignation received on 14 January 2022 by Marco Riccardo Belloni and co-opted Carlo Micchi as new director of the Company.
- On 6 March 2022, the Company reached an agreement for the transfer of its Incentive & Loyalty business unit to Promotica S.p.A.. The operation was concluded upon the disbursement of a down-payment of € 853,000 by Promotica S.p.A. on 4 March 2022, against the full value of the transfer (€ 1,200,000), adjusted to the Net Working Capital as of the closing date.

On 31 December 2021, the Net Working Capital of the business unit amounted to € - 219,000, which led to the preliminary determination of the transfer price at € 981,000; within this value, as specified in the agreements' articles, the post-employment benefit funds' debts of the transferred business unit are included. The residual price, as determined by the Net Working Capital of 31 December 2021, shall be disbursed as follows: a) € 75,000 within 60 days from the closing date; b) € 75,000 within 90 days from the closing date. The capital gains thus obtained on the transaction amount to € 1,344,000.

The Incentive and Loyalty business branch, object of the transfer, had recorded a turnover of about € 2.4 million in 2021, along with an EBITDA of € 282,000 (EBITDA Margin of about 12%). The transfer is in line with the declared objective of the Company to focus on its core business linked to full-outsourcing e-commerce, digital transformation and new NFT and Metaverse services. The transfer of the Incentive and Loyalty business unit shall facilitate the migration towards the new Group's accounting system, also for the parent company. Moreover, with regard to the new NFT and Metaverse services, it is noted that on 7 March 2022, the company "Meta Revolution S.r.l." was established, with headquarters in Milan, Piazza Generale Armando Diaz, 6.

- On 7 March 2022, the Company subscribed a minutes of conciliation with Vertice Trecentos Sesenta Grados S.A. and Squirrel Capital S.L.U. in front of Milan's Court with regard to the residual debt arising from the Closing Letter of 30 October 2019, unpaid and disputed by the parties. The agreement provides for the payment of € 3,000,000, including

interests, to be disbursed by the Company in 15 monthly instalments, starting from March 2022 and ending on 2 May 2023.

- On 28 March 2022, the Company approved the new Industrial Plan 2022-2026, which replaces the Industrial Plan 2021-2025 and its underlying assumptions.
- On 2 April 2022, Carlo Micchi was appointed as CFO and Financial Reporting Officer, replacing outgoing Francesco Barreca.
- On 13 April 2022, the leasing contract for 7Hype business unit was terminated due to its unproductiveness. The transaction entailed the disbursement of € 68,500 due to the early termination of the contract.
- On 30 April 2022, the Ordinary Shareholders' Meeting of Giglio Group S.p.A. met under the chairmanship of Alessandro Giglio and in the presence of notary Marcello Giuliano.

The Meeting (i) having examined the Directors' Report, prepared pursuant to Art. 125-ter of Legislative Decree no. 58 of 24 February 1958; (ii) having examined the Annual and Consolidated Financial Report as of 31 December 2021 and, in particular, the Directors' Report on Operations, the Board of Statutory Auditors' Report and the Auditing Company's Report; (iii) having acknowledged that the Financial Statements of the Company as of 31 December 2021 highlighted a loss for the year of € 3,123,461 which produced -taking into account the existing reserves- a relevant loss of share capital (as of the reporting date, the share capital equals € 4,393,604.40) of more than a third, as per Art. 2446 of the Italian Civil Code, resolved to approve the Financial Statements as of 31 December 2021, closing with a loss of € 3,123,461, thus confirming the decision to carry forward said loss, together with the losses already carried forward in the previous fiscal years, until the fifth following fiscal year (i.e., 2026), pursuant to Art. 6 of the Decree-Law no. 23 of 8 April 2020 as amended and integrated.

- On 8 July 2022, the Parent Company subscribed the capital share increase of its subsidiary E-Commerce Outsourcing S.r.l. for a total amount of € 436,644, thus bringing its Share

Capital to € 700,000. The capital share increase was aimed at strengthening the subsidiary's assets.

### **3. Significant Events Following the First Nine Months of the Fiscal Year**

- On 10 November 2022, the Company signed an important e-commerce management services' agreement with Donnafugata, the world-famous Sicilian wine producer, following a call for tenders issued by Donnafugata and awarded to Giglio Group S.p.A..

### **4. Outlook**

The permanence of risks and uncertainties related to COVID-19 pandemics and to the current conflict in Ukraine requires further prudence in facing the near future. In this context, the e-commerce may seem to be aided by the forced slowdown of physical retail, and the ongoing cultural shift may reasonably lead towards the growth of digital stores (as seen also in the first months of 2021), the fact that the economic system is currently facing an incessant consumption crisis -paired with a drop in both enterprises and consumers' confidence index- cannot be underestimated. It is evident, then, that the benefit of digital sales increases is not enough to support the decline of the other channels and, as such, productive companies will have to accelerate on the implementation of change, operational streamlining and digitalization processes. In this scenario, our B2C - E-Commerce Service Provider division will inevitably become subject to pressure for the numerous technological updates requested by our clients in order to increase sales and services more than proportionally if compared to an organic channel evolution that should have happened were we in a normal context. This situation, which is obviously going to saturate the productive capacity of the Group, calling for a constant investment to support growth, also implies a constant analysis on the strategic nature of its role with partnering brands (clients), thus becoming more and more a technical and process partner, but also an outsourcing service provider. The challenge the Group has to face in the following months is to remain in line with the requests of its clients, giving them greater attention, and to focus on new projects only in order to build long-term relationship with an elevated added value for the client and the Group both. In this context, the Group shall differentiate between sectors so as to reduce its dependence on the fashion world, thus focusing also in those sectors were



business is already operative, such as e-commerce for retail, design, home decor, healthcare and food products. The B2B division, enabler for the marketing of products towards the marketplaces and the international distribution, on the one hand, benefits from the growth of its clients' marketplaces that, in turn, increases its volumes and market share in a quick and constant way, and on the other hand, is subject to a constant pressure on prices brought about by consumers' impoverishment, that leads marketplaces to implement significant promotions in order to keep purchases on a constant basis. Along with said context, the duties applied by the USA in China for import goods further squeeze the division's chances of growth, which shall operate more and more strategically and selectively with its partnering brands, increasing the number of marketplaces and countries and integrating the processes so as to boost efficiency. The expectations for this division are of being driven by the growth of its clients, albeit more and more demanding, by investing in business development in order to constantly consider new operators and new channels, but also by increasing the product categories in which to operate (fashion sector aside).

From the analyses of 2022 first nine months, a substantial stability of the B2B division against the final data of the same period of 2021 is recorded, in line with 2022 budget figures. However, the positive expectations for the Food sector in Q4 should be noted, considering the subscription of a new agreement for the supply of food products.

With regard to the B2C division, 2022 first nine months recorded an increase in revenues on the final data of the previous year, in line with provisional budget data.

The Company's outlook for 2022 Q4 does not include any significant negative impact arising from the military conflict in Ukraine, nor does it provides for relevant changes in the evolution of the healthcare emergency, thus excluding any further discontinuity and slowdowns in its global economic activities.

## **5. Accounting Standards**

This Interim Financial Report was prepared according to the same accounting standards used for the preparation of the Giglio Group 2021 Consolidated Annual Financial Statements.

## **6. Financial Highlights as of 30 September 2022**

### **Alternative performance indicators**

The Group utilises some alternative performance indicators, which are not identified as accounting measures within IFRS, for management's view on the performance of the Group. Therefore, the criteria applied by the Group may not be uniform with the criteria adopted by other groups and these values may not be comparable with that determined by such groups.

These alternative performance indicators exclusively concern historical data of the Group and determined in accordance with those established by the Alternative Performance Indicators Orientations issued by ESMA/2015/1415 and adopted by CONSOB with communication No. 92543 of December 3, 2015. These indicators refer to the performance for the accounting period of the present Interim Financial Report and of the comparative periods and not to the expected performance of the Group and must not be considered as replacement of the indicators required by the accounting standards (IFRS).

The alternative performance indicators utilised in the Financial Report are as follows:

**Operating/trade working capital:** calculated as the sum of Inventories and Trade Receivables net of Trade Payables.

**Net working capital:** the operating working capital net of other receivables/payables, tax receivables/payables.

**Net capital employed:** calculated as the sum of non-current fixed assets and net working capital.

**Total Financial Debt (also Net Financial Debt):** determined according to the provisions set forth in Consob Communication no. 6064293 of 28 July 2006 and in conformity with the Reference Note no. 5/21 issued by Consob on 29 April 2021 with regard to the ESMA32-382-1138 Orientation of 4 March 2021, by subtracting from cash and cash equivalents and from other current financial assets short/medium/long-term financial payables, trade payables and other medium/long-term debts.

**EBITDA Adjusted:** is determined adding to EBITDA non-recurring charges as detailed in the Directors' Report.

**EBITDA:** is the Operating result before Amortisation/Depreciation and Write-downs of tangible and intangible fixed assets.

**EBIT:** EBIT is the operating result reported in the income statement illustrated in the Explanatory Notes.

**Gross Margin:** The difference between total revenues and operating costs, made up of raw materials, ancillaries and consumables, changes in inventories, service costs and rent, lease and similar costs, adjusted for non-recurring costs.

**Non-recurring costs:** represented by income items that: (i) result from events or transactions that are not repeated frequently in the ordinary course of the Group's activities, or that result from non-recurrent events or facts; (ii) result from events or transactions which are not representative of the normal course of business.

## **Consolidated Financial Statements Overview as of 30 September 2022**

The main balance sheet figures of the Group as of 30 September 2022 are specified below:

<b>(Euro thousands)</b>	<b>30.09.2022</b>	<b>31.12.2021</b>	<b>Change</b>
Intangible Assets	15,579	16,230	(651)
Property, Plant and Equipment	529	1,070	(541)
Financial Fixed Assets	319	238	81
<b>Total Fixed Assets</b>	<b>16,427</b>	<b>17,538</b>	<b>(1,111)</b>
Inventories	1,882	2,238	(356)
Trade receivables	11,678	9,928	1,750
Trade payables	(10,823)	(10,931)	108
<b>Operating/Commercial Working Capital</b>	<b>2,737</b>	<b>1,235</b>	<b>1,502</b>
Other current assets and liabilities	(4,993)	(3,939)	(1,054)
<b>Net Working Capital</b>	<b>(2,256)</b>	<b>(2,704)</b>	<b>448</b>
Provisions for risks and charges	(420)	(746)	326
Deferred tax assets and liabilities	816	757	59
Other non-current liabilities	-	-	-
<b>Net Invested Capital</b>	<b>14,568</b>	<b>14,846</b>	<b>(278)</b>
<b>Total Net Invested Capital</b>	<b>14,568</b>	<b>14,846</b>	<b>(278)</b>
<b>Equity</b>	<b>3,016</b>	<b>2,296</b>	<b>720</b>
<b>Minority interest in equity</b>	<b>(57)</b>	<b>-</b>	<b>-</b>
<b>Net financial debt*</b>	<b>(17,528)</b>	<b>(17,142)</b>	<b>(386)</b>
<b>Total Sources</b>	<b>(14,568)</b>	<b>(14,846)</b>	<b>278</b>

The Net Invested Capital of the Group at 30 September 2022, equal to € 14.6 million, is principally comprised of Net Fixed Assets (€ 16.4 million), and of Net Working Capital (€ -2.2 million).

Intangible Assets, equal to € 15.5 million, are mainly ascribable to the goodwill for the acquisition of Giglio Fashion, of the IBOX Group, of E-Commerce Outsourcing S.r.l. and of Salotto di Brera (collectively worth € 13.4 million). The movement describes (net of the period's amortisations) increases for capitalised development costs borne entirely for the implementation and integration of IT platforms on subsidiary E-Commerce Outsourcing S.r.l..

Property, Plant and Equipment (which include also the right-of-use on existing leasing contracts), equal to € 0.5 million, decreased (net of the period's amortisations) mainly due to the termination of the leasing contract for the building used by E-Commerce Outsourcing S.r.l., whose right was valued on the basis of IFRS 16.

Financial Fixed Assets, equal to € 0.3 million, are ascribable to the guarantee deposits paid relating to rental contracts for the buildings at Milan and Rome.

The net financial debt (determined in accordance with Consob communication No. DEM/6064293 and illustrated below) as of 30 September 2022 and 31 December 2021 is as follows:

<b>(Euro thousands)</b>	<b>30.09.2022</b>	<b>31.12.2021</b>	<b>Change</b>
A Cash and cash equivalents	2,510	2,474	36
B Cash and cash equivalents			-
C Other current financial assets	2	2	-
<b>D Cash &amp; cash equivalents (A)+(B)+(C)</b>	<b>2,512</b>	<b>2,476</b>	<b>36</b>
E Current financial liabilities	(2,802)	(2,132)	(670)
<i>of which with Related Parties</i>	723	(16)	739
F Current part of the non-current financial liabilities	(4,940)	(3,784)	(1,156)
<b>G Current financial liabilities (E)+(F)</b>	<b>(7,742)</b>	<b>(5,916)</b>	<b>(1,826)</b>
<b>H Net current financial liabilities (G) - (D)</b>	<b>(5,230)</b>	<b>(3,439)</b>	<b>(1,790)</b>
I Non-current financial liabilities	(8,851)	(8,933)	81
<i>of which with Related Parties</i>		(626)	626
J Debt instruments	(3,371)	(3,695)	324
K Non-current trade and other payables	(76)	(1,076)	1,000
<b>L Non-current financial liabilities (I)+(J)+(K)</b>	<b>(12,298)</b>	<b>(13,703)</b>	<b>1,405</b>
<b>M Total financial liabilities (H)+(L)</b>	<b>(17,528)</b>	<b>(17,142)</b>	<b>(386)</b>

The Group net financial debt amounts to € -17.5 million, highlighting a decrease on 31 December 2021 (€ -17.1 million) of € 385,000.

More specifically, the change in financial debt can also be ascribed to the following factors:

E. Current financial liabilities: the decrease is ascribable to the restatement of short-term liabilities to the long-term liabilities of the whole loan disbursed by Meridiana Holding S.r.l., expiring on 2023.

F. Current portion of non-current liabilities: the increase refers to the new loans taken out in Q3, partially off-set by the repayment of principal on previous loans.

I. Non-current financial liabilities: the non-current financial liabilities are in line with the previous fiscal year. This is due to the new loans taken out in the period, which off-set the repayment of principal on previous loans. The new loans have been taken out by E-Commerce Outsourcing S.r.l. and Salotto di Brera S.r.l..

J. Debt instruments: As of 30 September 2022, the non-current Financial Debt includes the long-term EBB S.r.l. bond.

K. Non-current trade and other payables: The account includes the long-term part of the debt arising from the settlement agreement reached on 7 March 2022 between Vertice Trescientos Sesenta Grados S.A., Squirrel Capital S.L.U. and the company that, following the new amendment introduces by ESMA was restated as net financial liability.

As of 30 September 2022, the net financial debt records the financial debt related to the EBB S.r.l. bond. The regulation governing the terms and conditions of said Bond includes also some commitments and limitations borne by the Company, including the financial covenants, which, should they occur, they would entail the loss of the benefit of the term, along with the obligation for the Company to fully reimburse in advance the Bond (the so-called events of major importance).

On 30 June 2022, EBB S.r.l., the bondholder, following the request received by Giglio Group S.p.A. to waive the contractual provisions of the bond issuing, resolved to authorise a suspension of the application of the thresholds for the financial covenants with regard to the Test Data of 30 June 2022.

The Company shall request EBB Export S.r.l. a new suspension of the application of the thresholds for the financial covenants by 31 December 2022.

### **Consolidated Financial Activity Overview as of 30 September 2022**

The key consolidated economic highlights are shown below.

<i>(Euro thousands)</i>	30.09.2022	30.09.2021	Change
Revenues from contracts with customers	27,849	27,822	27
Operating Costs	(24,162)	(24,627)	465
<b>Gross Margin</b>	<b>3,687</b>	<b>3,195</b>	<b>492</b>
<b>Gross Margin %</b>	<b>13.2%</b>	<b>11.5%</b>	<b>1.8%</b>
Payroll expenses	(2,880)	(4,148)	1,268
<b>EBITDA</b>	<b>807</b>	<b>(953)</b>	<b>1,760</b>
<b>EBITDA%</b>	<b>2.9%</b>	<b>(3.4)%</b>	<b>6.3%</b>
Non-recurring costs	0	0	0
Amortisation, depreciation & write-downs	(900)	(1,139)	239
<b>EBIT</b>	<b>(93)</b>	<b>(2,092)</b>	<b>1,999</b>
Net financial charges	(835)	(881)	46
<b>PROFIT BEFORE TAXES</b>	<b>(928)</b>	<b>(2,973)</b>	<b>2,045</b>
Income taxes	78	105	(27)
<b>PROFIT FOR THE PERIOD</b>	<b>(849)</b>	<b>(2,868)</b>	<b>2,019</b>
<b>RESULT ATTRIBUTABLE TO MINORITY INTERESTS</b>	<b>(2)</b>	<b>0</b>	<b>(2)</b>
<b>GROUP PROFIT/(LOSS)</b>	<b>(847)</b>	<b>(2,868)</b>	<b>2,021</b>
<b>EBIT adjusted to non-recurring costs</b>	<b>(93)</b>	<b>(2,092)</b>	<b>1,999</b>
<b>EBIT%</b>	<b>(0.3)%</b>	<b>(7.5)%</b>	<b>7.2%</b>
<b>PROFIT FOR THE PERIOD%</b>	<b>(3.1)%</b>	<b>(10.3)%</b>	<b>7.3%</b>

The consolidated revenues, equal to € 27.8 million, include the incomes of the transfer of the Loyalty business unit, as mentioned in the "Significant Events During the First Nine Months of the

Fiscal Year" paragraph, and are in line with the consolidated figures of the same period for the previous fiscal year (€ 27.8 million as of 30 September 2021).

Payroll costs dropped by € 1.2 million in witness of the current streamlining of structural costs.

The EBITDA showed a positive trend, accounting for € 807,000 (€ -953,000 on consolidated figures as of 30 September 2021), ascribable to the complete revisions undertaken with the supply and consulting contracts, as well as to the sales carried out with higher margins.

The EBIT amounts to € -93,000, showing an improvement on the same period in the previous fiscal year (€ -2 million).

The Net Profit amounts to € -849,000 (€ -2.9 million consolidated figures of the same period in the previous fiscal year).

## **7. Segment disclosure**

IFRS 8 accounting standard – “Operating Segments” requires the disclosure of detailed information for each segment, understood as being a component of an entity (i) who is capable of carrying out an activity that generates revenues and costs, (ii) whose operating results are periodically reviewed by top management for the purposes of adopting decisions concerning resource allocation and performance assessment, and (iii) for which separate budget information are available.

The Group identified three business areas (Business Units) after segmenting its activities with reference to the types of products, production processes and target markets:

1. B2B e-commerce
2. B2C e-commerce
3. Corporate.

The operating units within the above business units are as follows:

1. B2B e-commerce: Giglio Group Spa, Giglio USA, Salotto di Brera S.r.l. and Giglio Shanghai;
2. B2C e-commerce: IBOX SA, E-Commerce Outsourcing S.r.l., Giglio Shanghai and Meta Revolution;

3. Corporate: includes centralised Group functions which can not be assigned to the business units and mainly carried out by Giglio Group S.p.A.

The individual sector results (net of inter-company eliminations) are as follows:

30 September 2022				
(Euro thousands)	E-commerce B2B	E-commerce B2C	Corporate	Total
Revenues from contracts with customers	18,490	8,839	0	27,329
Other incomes	42	204	136	381
Capitalised costs	0	138	0	138
<b>Total revenues</b>	<b>18,532</b>	<b>9,181</b>	<b>136</b>	<b>27,849</b>
<b>EBITDA</b>	<b>1,738</b>	<b>1,240</b>	<b>(2,171)</b>	<b>807</b>
<b>EBIT</b>	<b>1,712</b>	<b>592</b>	<b>(2,397)</b>	<b>(93)</b>
<b>EBT</b>	<b>1,717</b>	<b>345</b>	<b>(2,990)</b>	<b>(928)</b>
<b>Profit for the period</b>	<b>1,683</b>	<b>384</b>	<b>(2,916)</b>	<b>(849)</b>

Over the course of the first nine months of the fiscal year, the B2B sector's revenues are in line with the ones of the same period in the previous year.

The B2C e-commerce sector recorded revenues in lines with the same period in 2021, recording also the result of the transfer of the loyalty business unit, which took place in the same period. Moreover, it is worth noting that the sales of some brands increased significantly starting from July and August (Harmont & Blain, Maneskin), thus allowing for a recovery if compared to H1.

The results of sectors at 30 September 2021 are as follows:

30 September 2021				
(Euro thousands)	B2B e-commerce	B2C e-commerce	Corporate	Total
Revenues from contracts with customers	18,895	8,156	0	27,051
Other incomes	44	1,046	63	1,154
Capitalised costs		204		204
<b>Total revenues</b>	<b>18,939</b>	<b>9,406</b>	<b>63</b>	<b>28,409</b>
<b>EBITDA</b>	<b>1,549</b>	<b>1,230</b>	<b>(3,732)</b>	<b>(953)</b>
<b>EBIT</b>	<b>1,526</b>	<b>388</b>	<b>(4,007)</b>	<b>(2,092)</b>
<b>EBT</b>	<b>1,456</b>	<b>246</b>	<b>(4,676)</b>	<b>(2,974)</b>
<b>Profit for the period</b>	<b>1,381</b>	<b>217</b>	<b>(4,467)</b>	<b>(2,869)</b>

## 8. Business seasonality



The Group's operations are affected by business seasonality, as reflected in the consolidated results.

Specifically, in the e-commerce sector sales volumes are highly concentrated respectively in the first, third and fourth quarters at the winter and summer sales and during the Christmas period, also during the year affected by the COVID-19 emergency.

#### **9. Number and value of treasury shares and of shares in parent companies held by the company**

The Company does not hold treasury shares or shares of the parent company.

#### **10. Number and nominal value of treasury shares and shares or quotas of holding companies purchased or sold by the company in the period**

The Company did not purchase or sell during the year treasury shares or shares of the parent company.

#### **11. Significant shareholders and shares of the Issuer**

At the date of the present interim financial report (30 September 2022) the official data indicates the following significant shareholders:

69,18% of shares held by Meridiana Holding S.r.l.

## **FINANCIAL STATEMENTS**

- Condensed Consolidated Statement of Financial Position
- Condensed Consolidated Statement of Profit or Loss and Comprehensive Income
- Condensed Consolidated Statement of Changes in Equity
- Condensed Consolidated Statement of Cash Flows
- Consolidation scope

## Condensed Consolidated Statement of Financial Position

Condensed Consolidated Statement of Financial Position (Euro thousands)	30.09.2022	31.12.2021
<b>Non-current assets</b>		
Property, plant & equipment	224	318
Right-of-use assets	305	752
Intangible assets	2,226	2,877
Goodwill	13,353	13,353
Investments in joint ventures	5	8
Receivables	314	231
Deferred tax assets	959	949
<b>Total non-current assets</b>	<b>17,387</b>	<b>18,488</b>
<b>Current assets</b>		
Inventories	1,882	2,238
Trade receivables	11,678	9,928
Financial receivables	2	2
Tax receivables and deferred tax assets	673	397
Other assets	1,817	1,848
Cash and cash equivalents	2,510	2,474
<b>Total current assets</b>	<b>18,563</b>	<b>16,887</b>
<b>Total Assets</b>	<b>35,949</b>	<b>35,375</b>
<b>Equity</b>		
Issued capital	4,394	4,394
Reserves	22,073	22,105
FTA Reserve	4	5
Retained earnings	(28,662)	(24,167)
Foreign Currency Translation reserves	22	(10)
Net profit/(loss)	(847)	(4,623)
<b>Total Group Equity</b>	<b>(3,016)</b>	<b>(2,296)</b>
Minority interest in equity	57	-
<b>Total Net Equity</b>	<b>(2,960)</b>	<b>(2,296)</b>
<b>Non-current liabilities</b>		
Provisions for risks and charges	-	73
Post-employment benefit funds	420	673
Deferred tax liabilities	144	192
Financial payables (non-current portion)	12,222	8,933
Other non-current liabilities	76	1,076
<b>Total non-current liabilities</b>	<b>12,862</b>	<b>10,946</b>
<b>Current liabilities</b>		
Trade payables	10,823	10,931
Financial payables (current portion)	7,742	9,610
Tax payables	4,748	3,192
Other liabilities	2,735	2,992
<b>Total current liabilities</b>	<b>26,047</b>	<b>26,725</b>
<b>Total liabilities and Equity</b>	<b>35,949</b>	<b>35,375</b>

## Condensed Consolidated Statement of Profit or Loss

Condensed Consolidated Statement of Profit or Loss (Euro thousands)	30.09.2022	30.09.2021
<b>Total revenues from contracts with customers</b>	<b>27,329</b>	<b>27,382</b>
Other revenues	381	235
Capitalised costs	138	204
Change in inventories	(189)	747
<i>Purchase of raw materials, ancillary, consumables and goods</i>	<i>(15,564)</i>	<i>(16,950)</i>
<i>Service costs</i>	<i>(8,127)</i>	<i>(8,590)</i>
<i>Rent, lease and similar costs</i>	<i>(211)</i>	<i>(140)</i>
<b>Operating costs</b>	<b>(23,902)</b>	<b>(25,680)</b>
<i>Salaries and wages</i>	<i>(2,139)</i>	<i>(3,270)</i>
<i>Social security charges</i>	<i>(580)</i>	<i>(729)</i>
<i>Post-employment benefits</i>	<i>(160)</i>	<i>(148)</i>
<b>Payroll expenses</b>	<b>(2,879)</b>	<b>(4,147)</b>
<i>Amortisation</i>	<i>(643)</i>	<i>(800)</i>
<i>Depreciation</i>	<i>(262)</i>	<i>(354)</i>
<i>Write-downs</i>	<i>6</i>	<i>16</i>
<b>Amortisation, depreciation &amp; write-downs</b>	<b>(899)</b>	<b>(1,138)</b>
Other operating costs	(71)	306
<b>Operating profit</b>	<b>(92)</b>	<b>(2,091)</b>
Financial income	77	61
Net financial charges	(913)	(943)
<b>Profit before taxes</b>	<b>(927)</b>	<b>(2,973)</b>
Income taxes	78	105
<b>Profit for the period</b>	<b>(849)</b>	<b>(2,868)</b>
<b>Of which minority interest</b>	<b>(2)</b>	<b>-</b>
<b>Basic and diluted profit from continuing operations</b>	<b>(0.0386)</b>	<b>(0.1382)</b>
<b>Profit per share – basic and diluted</b>	<b>(0.0372)</b>	<b>(0.1374)</b>

## Condensed Consolidated Statement of Comprehensive Income

Condensed Consolidated Statement of Comprehensive Income (Euro thousands)	30.09.2022	30.09.2021
<b>Profit for the period</b>	<b>(849)</b>	<b>(2,868)</b>
<b>Other comprehensive income</b>		
<i>Other comprehensive income that will be reclassified to profit/(loss) in subsequent periods (net of tax)</i>		
Exchange differences on translation of foreign operations	32	(19)
<b>Total other comprehensive income that may be reclassified to profit/(loss) in subsequent periods (net of tax)</b>	<b>32</b>	<b>(19)</b>
<i>Other comprehensive income that will not be reclassified to profit/(loss) in subsequent periods (net of tax)</i>		
Actuarial loss on employee benefits obligations	(32)	36
<b>Total other comprehensive income that will not be reclassified to profit/(loss) in subsequent periods (net of tax)</b>	<b>(32)</b>	<b>36</b>
<b>Total Comprehensive Income for the period</b>	<b>(849)</b>	<b>(2,851)</b>

## Condensed Consolidated Statement of Changes in Equity

Description (Euro thousands)	Issued capital	Reserves	FTA Reserve	Foreign Currency Translation reserves	Retained earnings	Net profit/(loss)	Group's Total	Third Parties	Consolidated Total
<b>31 December 2021 Balance</b>	<b>4,394</b>	<b>22,105</b>	<b>5</b>	<b>(10)</b>	<b>(24,167)</b>	<b>(4,623)</b>	<b>(2,296)</b>		<b>(2,296)</b>
Issue of share capital							-		-
Share premium reserve		-					-		-
Shareholders contributions to the corporate funds (or assets)		-					-		-
Retained earnings			-		(4,623)	4,623	-		-
IAS 19 Reserve		(31)	(1)				(32)		(32)
Exchange rate effect				32			32		32
Other changes					128		128	59	187
Profit for the period						(847)	(847)	(2)	(849)
<b>30 September 2022 Balance</b>	<b>4,394</b>	<b>22,073</b>	<b>4</b>	<b>22</b>	<b>(28,662)</b>	<b>(847)</b>	<b>(3,016)</b>	<b>57</b>	<b>(2,960)</b>

## Statement of Cash Flows

*Euro thousands*

30.09.2022 30.09.2021

	30.09.2022	30.09.2021
<b><i>Cash flows from operating activities</i></b>		
Net profit from continuing operations	(849)	(2,868)
Net profit from discontinued operations	-	-
Adjustments to reconcile profit before tax to net cash flow:		
Depreciation and impairment of property, plant and equipment	81	104
Amortisation of right-of-use assets	182	251
Amortisation and impairment of intangible assets	643	800
Non-cash changes of provisions	(326)	(146)
Write-downs/(Revaluations)	(6)	(16)
Net foreign exchange differences	835	881
Income taxes	(78)	(105)
Changes in:		
Inventories	356	(1,916)
Trade receivables	(1,749)	(1,556)
Tax receivables	(277)	552
Current financial receivables	-	-
Other assets	31	394
Deferred tax liabilities	(48)	(181)
Trade payables	(108)	(1,544)
Tax payables	1,634	134
Right-of-use assets	266	(121)
IFRS16 financial payables	(632)	43
Other current and non-current liabilities	(1,257)	1,041
<b>Change in net working capital</b>	<b>(1,784)</b>	<b>(3,154)</b>
Changes in provisions	-	-
Changes in assets/liabilities held for sale/Discontinued operations	-	-
<b>Cash flow generated from operating activities</b>	<b>(1,302)</b>	<b>(4,253)</b>
Interest paid	(644)	(468)
Income taxes paid	-	-
<b>Net cash flow generated from operating activities</b>	<b>(1,946)</b>	<b>(4,721)</b>
<b><i>Cash flows from investing activities</i></b>		
Investments in property, plant & equipment	13	(27)
Investments in intangible assets	8	(738)
Acquisition of Salotto di Brera net of liquidity acquired	-	(1,582)
Changes in other intangible assets	(88)	129
Increase in investments in joint ventures	3	-
Change in consolidation scope		
<b>Net cash flow used in investing activities</b>	<b>(64)</b>	<b>(2,218)</b>
<b><i>Cash flow from financing activities</i></b>		
Share capital increase	-	2,001
Change in Shareholders' Equity	186	7
New financing	4,354	2,000
Repayment of loans	(2,384)	(636)
Change in financial liabilities	(107)	1,599
<b>Net cash flow used in financing activities</b>	<b>2,049</b>	<b>4,971</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>39</b>	<b>(1,968)</b>
Cash and cash equivalents at 1 January	2,474	5,085
Cash and cash equivalents at 30 September	2,510	3,116

## Consolidation scope

### Information on subsidiaries:

The consolidated financial statements of the Group include:

### Consolidation scope

		<b>Parent company</b>	
Giglio Group S.p.A.	Italy	<b>Subsidiary</b>	100%
E-Commerce Outsourcing	Italy	<b>Subsidiary</b>	100%
Salotto di Brera	Italy	<b>Subsidiary</b>	100%
Giglio USA	USA	<b>Subsidiary</b>	100%
IBOX SA	Switzerland	<b>Subsidiary</b>	100%
Giglio (Shanghai) Technology Company Limited	China	<b>Subsidiary</b>	100%
Media 360 HK Limited	HK	<b>Subsidiary</b>	100%
Meta Revolution S.r.l.	Italy	<b>Subsidiary</b>	51%

### Companies consolidated under the line-by-line method:

#### ***Giglio Group S.p.A. (parent company)***

Registered office Piazza Diaz No. 6, Milan and operational and administration offices Via dei Volsci No. 163, Rome – Share capital subscribed and paid-in € 4,393,604.40.

More specifically, the Company operates in the e-commerce business line.

Since 20 March 2018, the Company has been listed on the STAR segment of the Italian Stock Exchange (MTA market), with a free float of about 31%; the shareholder structure is available on the company's website: [www.giglio.org](http://www.giglio.org).

#### ***E-Commerce Outsourcing S.r.l.***

Registered Office: Via Sesia 5, 20017 Rho (MI)

Share capital: € 700,000

The Company is one of the major suppliers of outsourced e-commerce services.

#### ***Salotto di Brera S.r.l.***

Registered Office: Piazza Diaz, 6 | 20123 Milan

Share capital: € 25,000

The company is engaged in B2B supplies for fashion, food and jewellery goods for cruise ships and duty-free stores in ports, airports and NATO bases.

***GIGLIO USA LLC***

Registered Office: One Wall Street, 6th Floor

BURLINGTON, MA 01803

REPRESENTATIVE OFFICE

111 West 19th Street (6th Floor)

10011 New York, NY USA

Share capital of € 18,000, held 100% by Giglio Group S.p.A.

The company develops the business model of the Fashion division on the US market.

***IBOX SA***

Registered Office: Galleria 1 Via Cantonale, 6928 Manno, Switzerland

Share capital: CHF 1,882,000

The company is an e-commerce service provider managing websites for major made in Italy fashion brands.

***GIGLIO (Shanghai) TECHNOLOGY LIMITED COMPANY***

Registered Office: Shanghai International Finance Center

Century Avenue 8

Room 874, Level 8, Tower II

Shanghai, 200120

Share Capital € 40,000

The Company holds Chinese digital platforms, the ICP licences that allow it to operate on the Chinese web and the authorisations for Shenzhen's Free Trade Zone, as well as being the company of the Group appointed with carrying out sales of the Chinese and Korean market, but also for other markets of the Far East that are still under development.

***Media 360 HK Limited***

Registered Office: 603 Shung Kwong Comm. Bldg

8 Des Vouex Road West'

Hong Kong

Share capital: HKD 100



***Meta Revolution S.r.l.***

Registered Office: Piazza Diaz 6

Milan, Italy

Share capital € 120,000 subscribed and paid-up at 25%..

The company's object is the development, production and marketing of high-tech, innovative products or services in the NFT sector.

Cloudfood S.r.l. is recorded under the equity method.

**Statement of the Executive Officer for Financial Reporting in accordance with article 154-bis,  
par. 2 of Legislative Decree No. 58/1998 (Consolidated Finance Act)**

I, the undersigned, Carlo Micchi, in my quality as Financial Reporting Officer of Giglio Group S.p.A., hereby certify that, pursuant to the provisions set forth in Art. 154-bis, par. 2 of Legislative Decree no. 58 of 24 February 1998, the Interim Financial Report as of 30 September 2022 corresponds to the accounting figures, books and documents.

Milan, 10 November 2022

The Financial Reporting Officer

Carlo Micchi